Priyanka Rathore

Business Development Associate

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SUMMARY

BBA graduate (2026) who funded part of my studies working weekends in a family retail business, handling customers and daily cash. Comfortable talking to strangers, following up, and being told no. Looking for a business development role where persistence counts.

EXPERIENCE

Sales Assistant (weekends) - Rathore Furnishings Jun 2023 - Mar 2026

Jaipur

- Handled walk-in customers on the shop's two busiest days each week for close to 3 years.
- Managed daily cash reconciliation of Rs 15,000-40,000 with no reported shortfall.
- Started a simple WhatsApp follow-up list for customers who left without buying; about 1 in 6 came back within a month.

Campus Placement Coordinator - BBA Department Jul 2025 - Mar 2026

Jaipur

- Coordinated logistics for 9 recruiter visits covering a batch of about 120 students.
- Was the single point of contact for 4 visiting companies - scheduling, room setup, candidate lists.

SKILLS

Sales walk-in handling, follow-up, objection handling, cash management

Tools Excel, Google Sheets, WhatsApp Business

Languages Hindi (native), English (fluent), Marwari (conversational)

EDUCATION

BBA - University of Rajasthan, 2026 | 74%

Class XII (Commerce) - CBSE, 2023 | 79%

SPECIMEN — ResumeHub. A fictional composite written to show this template finished. Copy the structure and the shape of the sentences, never the facts. The editable .docx sits beside this file.